## Your Guide to Purchasing a Residence at Haddington



California West is committed to providing our Interest List members a clear and direct path to their new home. Please review the 6 steps below that will guide you towards the purchase of a new, single-family or paired residence at Haddington at Côta Vera.

STEP 1 Purchase order at Haddington at Côta Vera will be determined by a priority date system.

The priority order is established by the completion and approval of a Pre-Qualification Loan Application.

IMPORTANT: You must complete the Loan Application in full and provide all required documents to obtain prequalification.

To complete the Pre-Qualification Loan
Process, please contact our preferred lender
Debbie Silvett with Pacific Sun Mortgage at
(858) 436-0414 or <a href="mailto:Deborah@pacificsunmtg.com">Deborah@pacificsunmtg.com</a>,
or visit <a href="mailto:HaddingtonCotaVera.com">HaddingtonCotaVera.com</a> for our
detailed steps to prequalify.

Pre-Qualified Registrants will be contacted by the Haddington at Côta Vera Sales Team to schedule lot walks to view available homesites pending site access.

STEP 4 The Haddington at Côta Vera Sales Team will begin contacting its Pre-Qualified Interest List prior to a new sales release based on the priority

order. Registrants may reserve a home or defer on any available residences remaining in the release. This process will continue through the pre-qualified list until the entire collection of residences is reserved or the list has been exhausted.

IMPORTANT: The contact information provided at the time of Pre-Qualification will be used during the sales release process. If a registrant does not respond by the designated time provided during the release process, the Sales Team will contact the next registrant on the Pre-Qualified Interest List.

STEP 5 If you are notified and select a home site, a private appointment will be scheduled to review next steps, complete the contract, and provide an earnest money deposit of \$15,000 to First American Title.

STEP 6 Should a home shopper select a home to purchase during the release process and then decide to cancel, his/her priority order will no longer be retained.

## SALES REPRESENTATIVES

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## HaddingtonCotaVera.com



